

Setting up Commissions for Salesman

From the Main Menu select the following options:

7 Files

#15 Personnel Master

Enter Personnel # for Salesman

Go to screen 6 of 6

Four different commission levels can be set up

Personnel Maintenance		Number/Name: 025 GENERIC SALES PERSON		(Screen 6 of 6)
Level 1 Goal Up to Profit Percent (.3)	Level 2 Goal Up to Profit Percent (.3)	Level 3 Goal Up to Profit Percent (.3)	Level 4 Goal Up to Profit Percent (.3)	
In Excess of (Whole \$'s)	In Excess of (Whole \$'s)	In Excess of (Whole \$'s)	In Excess of (Whole \$'s)	
Commission Percent (.4)	Commission Percent (.4)	Commission Percent (.4)	Commission Percent (.4)	(Example 2 %) (Would Be 200)
Commission Code: Employee Number: Code Meanings--:	(Enter Only If You Want To Transfer Bonus To Payroll)			
	BLANK - No Commission Given And Sales Not Counted In Group			
	Z - No Commission Given But Sales Counted In Group			
	I - Commission Given On Individual Sales (NOT IN GROUP)			
	C - Commission On All Counter Sales And Divided Among C's			
	S - Commission On All Shop Sales And Divided Among S's			
	O - Commission On All Outside Sales And Divided Among O's			
	T - Commission On All Categories Of Sales			
	NOTE: Employee can be assigned different commission rates for up to 4 goals. Commission will be calculated for highest goal attained for month.			
ENTER - NO CHANGE (+)		F1 - UPDATE CHANGES		F2 - PAGE BACK (-) F7 - EXIT

F1 Update Changes

F7 Exit

If you need additional information, email support@southpoint.net or call our office.